

MIDWEST Health & Wellness EXPO



NOW A 3 DAY SHOW!

January 25, 26 & 27, 2024 The Michiana Event Center (MEC) 455 E Farver St., Shipshewana IN 46565



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midwesttoolexpo.com

2024 EXP0

\$5 Admission Fee 15 year olds and under: Free

Thursday, January 25 11 am • Expo Opens 11:30 am • SEMINARS START 7 pm • Expo Closes

Friday, January 26 8 am • Expo Opens 8:30 am • SEMINARS START 5 pm • Expo Closes

Saturday, January 27 8 am • Expo Opens 8 am • SEMINARS START 1 pm • Expo Closes

FOR EXPO INFO, CONTACT:

Ervin Miller • 260.768.3033 midwesttoolexpo@outlook.com Fax: 260.768.3133

2024 AUCTION

Friday, January 26 3:00 PM • Auction Begins

Saturday, January 27 9:00 AM • Auction Begins

FOR AUCTION INFO, CONTACT:

Robert Mishler • 260.336.9750 P.O. Box 67 • LaGrange, IN 46761 robert@schraderauction.com

ACCOMMODATIONS

The Van Buren Hotel 1175 North Van Buren (S.R. 5), Shipshewana, Indiana 46565 Ph: (260) 768-7780 · <u>www.vanburenhotel.com</u>

Blue Gate Garden Inn 800 South Van Buren, Shipshewana, Indiana 46565 Ph: (800) 545-4725 · <u>www.bluegategardeninn.com</u>

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Holiday Inn Express Howe (Sturgis) 45 W 750 N, Howe, Indiana 46746 Ph: (260) 562-3660 · <u>www.gzghospitality.com</u>

Farmstead Inn 370 South Van Buren, Shipshewana, Indiana 46565 · (260) 768-4595

Mention Midwest Tool Expo or Midwest Health & Wellness Show for special rates!

SEMINAR SCHEDULE

TOOL EXPO

THURSDAY, JANUARY 25, 2024

11:30 - 12:45	Dave Kauffman - Doing Business God's Way
1:00 - 1:45	Barnyard Marketing - The Barnyard Team, <i>Marketing is Confusing</i>
2:00 - 2:45	Gehman Accounting with Ken Nisly from Due West, SC
	Increasing Profitability through Job Costing
3:00 - 3:45	Boon Books with Nathan L. Nisley - Laser Focused Marketing
4:00 - 4:45	. Anabaptist Financial with Richie Lauer - Working Together as a Family
5:00 - 5:45	Sycamore Systems with Leon Yoder - Creating A Successful Start-up
FRIDAY, JANUARY 26, 2024	
9:30 - 10:45	
12:00 - 12:45	.Sycamore Systems with Leon Yoder - The Profitable Product That Sells
1:00 - 1:45	
	Gehman Accounting with John Zook from Chuckey, TN
	Building a Sustainable Workforce
3:00 - 3:45	. Anabaptist Financial with Richie Lauer - Working Together as a Family
SATURDAY, JANUARY 27, 2024	
9:00 - 9:45	Dave Kauffman - DISC: How to Be A More Effective Communicator
10:00 - 10:45	Fraud Aware - The Village That Burned \$3 Million
11:00 - 11:45	.Sycamore Systems with Leon Yoder - The Profitable Product That Sells

HEALTH & WELLNESS EXPO

THURSDAY, JANUARY 25, 2024

11:30 - 12:45	Northern Nutrition with Joe Miller, ND
	- Using Natural Foods & Medicines to Cleanse Your Body Inside & Out
1:00 - 1:45	Juice Plus
2:00 - 2:45	Northern Indiana Hearing Center: Kyle Harber - Hearing Loss & Tinnitus Management
3:00 - 3:45	Anovité with Wayne Shrock - Whole Foods vs. Individual Supplements
4:00 - 4:45	
5:00 - 5:45	. Better World Botanicals with Israel Combs - What Makes Water Safe? What Makes Water
	Dangerous? + Health Around the World!
	What Other Countries are Doing Differently or Better Than We Are.

FRIDAY, JANUARY 26, 2024

	Northern Indiana Hearing Center with Kyle Harber - Hearing Loss & Dementia Risk Factors
2:00 - 2:45	
3:00 - 3:45	
SATURDAY, JA	NUARY 27, 2024
9:00 - 9:45	Northern Nutrition with Jerry Christner, ND - Understanding Mold Illness: Symptoms, Testing & Natural Protocols for Optimizing Recovery
10:00 - 10:45.	Anovité with Wayne Shrock - Gut & Brain Connection and Anxiety & Depression
11:00 - 11:45.	



 \square dave@davekauffmanspeaks.com 813-580-8920

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🛗 March 7-9 Atlanta, GA **Register Today!**

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DIS

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WHAT IS **KINGDOM BUSINESS?**

Thur @ 11:30 PM - Doing Business God's Way Fri @ 9:30 AM - Followership, the Other Side of Leadership Sat @ 9:00 AM - DISC: How to Be A More Effective Communicator

Discover. Improve. Strengthen. Connect.

Dave Kauffman is a top 100 keynote speaker, best-selling author, business coach, and Master Trainer on the DISC Model of Human Behavior. Dave owns Empowering Small Business and helps small business owners across the country by Empowering their Dreams of truly owning their business instead of being OWNED by their business. His primary goal is to help you do whatever it takes to accomplish long-term success in your industry!

Want Dave Kauffman to Speak/Train at Your Company? Call 813-580-8920 to schedule.

For a FREE Strategy Call with Dave Kauffman, please call 813-580-8920.

Come see us at our booth!





Marketing Seminar

Friday, 1:00 pm - 1:45 pm

Speaker: Dan Byler, President/CEO

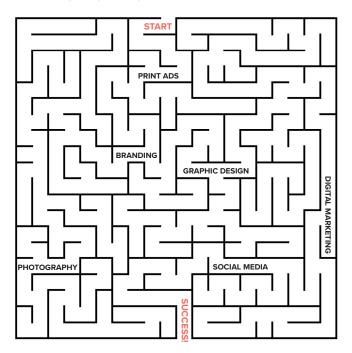
With over 30 years working with a wide array of media, Dan has the experience and skillset to help broaden your marketing strategy and help grow your business. LaGwana got its start at Dan's house doing design work and has grown into a one-stop shop for creative services.

বেহিৱর্ধিV은 SETVICES: দি⁷S What We do. PO Box 70 · Shipshewana, IN · 260-768-7878 · LaGwana.com

MARKETING IS CONFUSING.

SEMINAR: Thursday @ 1:00 - 1:45 PM - January 25

But it doesn't have to be. There is a lot of generic, directionless tips in the business world – we will give you the advice that really matters. Let us help start your journey on the correct path. It'll be a-MAZE-ing!



Our team at Barnyard Marketing is a unique group of diversely talented individuals brought together by a passion for helping businesses achieve their goals and a love of shenanigans and baked potatoes.



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Laser Focused Marketing

Are you laser focused on your IDEAL CUSTOMER? Or are you wasting \$1,000s trying to shed light on everyone.

Join us as we look at:

- Who is My Ideal Customer (and why does it matter)
- How Can I Reach Them
- Is Marketing Even a Christian Principle

Nathan Nisley has experiences in many fields, including starting and co-founding several businesses. Currently he owns Boon Books, is a senior DISC consultant in association with Personality Insights, is the regional representative for the Symbiz Network, and is taking training to become a Professional EOS Implementer.



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Seminar Presentations

Profitable Job Costing by Ken Nisly

on Thursday, Jan. 25 at 2 pm

Learn how every job contributes to or subtacts from your profit.

Building a Sustainable Workforce

on Friday, Jan. 26 at 2 pm

Learn how to attract, retain, and motivate employees.

Stop by booths 535-536. We would love to chat!

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SCHEDULE:

JAN 25TH, 5:00-5:45 PM "CREATING A SUCCESSFUL STARTUP"

JAN 26TH, 12:00-12:45 PM "THE PROFITABLE PRODUCT THAT SELLS"

JAN 27TH, 11:00-11:45 AM "THE PROFITABLE PRODUCT THAT SELLS"

Learn how your processes, principles, and strategy all connect in a practical way to create clarity for you and your team.



SYCAMORE

Leon Yoder is an entrepreneur, writer and business consultant helping business leaders implement systems and develop their people.

Ph: (574) 400-5844 • disc@leonyoder.com



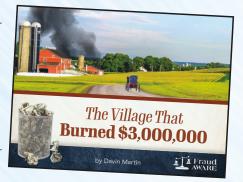
Learn the Signs of Fraud

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Working Together as a Family

This topic is presented by **Richie Lauer** from Hillsville,Virginia. Richie serves as Anabaptist Foundation's Charitable Gift Fund manager. If you are a reader of Plain Communities Business Exchange, you probably have seen his Mountain Meditations column which he writes on a monthly basis.



Stop by the AF booth to pick up your free copy of the new Amos and Mandy book, *Am I My Brother's Keeper?*.



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Friday, Jan. 26, 2024; 1:00 PM How to avoid heart attacks and open heart surgery - find out the condition of your heart and arteries

Saturday, Jan. 27, 2024; 11:00 AM Sneak Peak of a natural pill manufacturer facility - come and hear what happens before the pill gets to you

Seminar Topics with



Dr. Lebron Long Dr. Corrinna Long

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Booths 71 - 72 | Booths 103 - 104

Friday

January 26

3:00pm

ALSO...



Are you tired of Your body not working the way you want it to.



Join Heath Coach Wayne Shrock Thursday January 25 2024 @ 3:00 PM as he explains the

diffrence between Whole Foods and Individual

Supplements.



There is a Time for both. But you can do more harm than good if you don't understand how and why there is a difference.



Join Heath Coach Wayne Shrock Saturday January 27 2024 @ 10:00 AM

as we discuss the importance of gut health and the gut brain



connection and how a sick gut can cause Anxiety and Depression.

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Thursday, January 25, 2024 | 4-4:45 PM Speaker: Rebecca Miller

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Using Natural Foods & Medicines, to Cleanse Your Body, Inside and Out

Thursday 11:30 - 12:45 Speaker: Joe Miller, ND from Northern Nutrition

Joe Miller is a Naturopath with Northern Nutrition with 11 years of experience in the field. Joe is married to Ann and they have been blessed with 4 daughters and a son. Joe enjoys hearing your feedback regarding a natural health approach that you found beneficial.

What do Allergies, Chronic Gut & Skin Issues All have in Common? (Come Learn about Histamine Intolerance)

Friday 9:30 - 10:45 Speaker: Kevin Diener, ND from Northern Nutrition

Kevin Diener is a Naturopath with 24 years of experience. Kevin is married to Norine, and together they have been blessed with 4 daughters and a son. Kevin has a passion for keeping up with the latest research in the health & wellness field and sharing his knowledge with his clients.

Understanding MOLD Illness; Symptoms, Testing & Natural Protocols for Optimizing Recovery

Saturday 9:00 - 9:45 Speaker: Jerry Christner, ND from Northern Nutrition

Jerry Christner is a Naturopath with 22 years of experience in the industry. Jerry is married to Sarah, and they have been blessed with 2 sons , and 2 daughters. Jerry enjoys the challenge of developing new protocols to help his clients.

NORTHERN NUTRITION LLC Vitamins - Minerals - Homeopathic Supplements Booth 34-35

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LOSS

Thursday, Jan. 25, 2024 2:00 PM - 2:45 PM Hearing Loss & Tinnitus Management

Friday, Jan. 26, 2024 11:00 AM - 11:45 AM Hearing Loss & Dimentia Risk Factors

Speaker: Kyle Harber

Kyle is Regional Sales Manager at Widex. He studied communication disorders at Oklahoma State University and audiology at the University of North Texas with research emphasis on amplification in the Alzheimer's population. Following his studies, he worked in an ENT setting where he focused on both audiological diagnostics and amplification. At Widex he helped lead the training team prior to his current role and specialized in tinnitus treatment. Outside of his professional life you would most likely find him spending time with family and friends, cheering on the OSU Cowboys, or outside playing sports, kayaking, grilling, or camping. SEMINAR

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Thursday, Jan 25, 2024 at 5:00 PM - 5:45 PM

- Topic 1 What makes water safe? What makes water dangerous?
- Topic 2 Health around the world What other countries are doing differently or better than we are

Friday, Jan 26, 2024 at 2:00 PM - 2:45 PM

- Topic 1 Best foods for your individual health. How do you find out what they are?
- Topic 2 Emotional problems that cause health problems

Speaker - Israel Combs

Israel has been in the natural health industry for nearly 30 years, he has been in the medical and natural side of health and prefers the natural way because of the high level of satisfied customers.

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Thursday 1:00 pm - 1:45 pm - AND - Friday 12:00 pm - 12:45 pm

\$25,000 EXPO GIVEAWAY

Drawing Saturday Noon

Need not be present to win. Winners posted at main entrance.

\$25,000 giveaway with \$5,000 cash given away on Thursday, January 25th.

Also on Thursday, every 23rd attendee will win a prize.

\$5 admission fee will apply to enter expo & auction!

15 year olds and under free to Expo and Auction.



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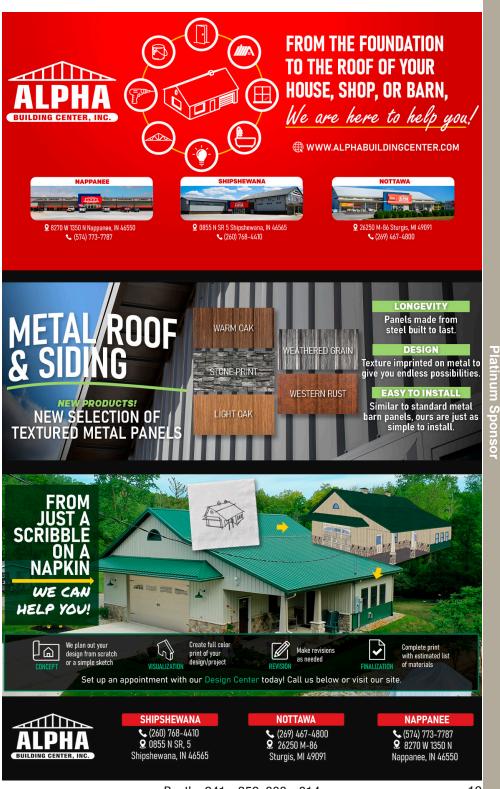
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Booths 146 - 149, 206 - 209



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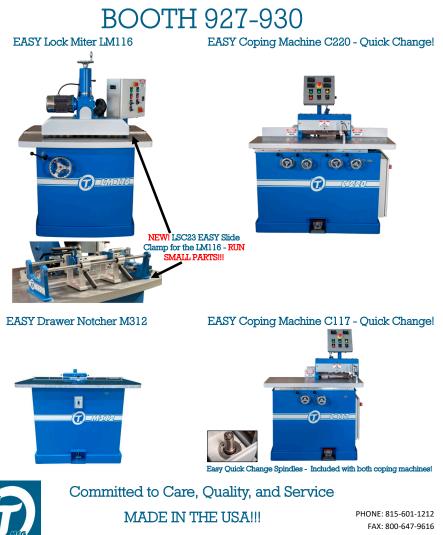
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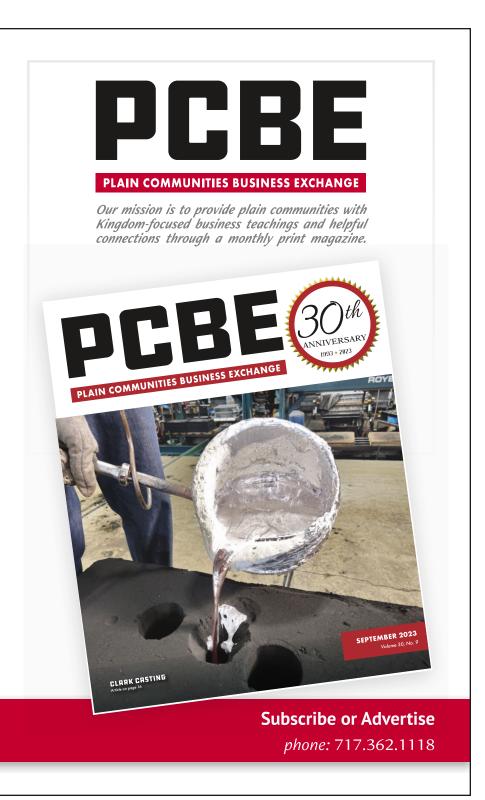
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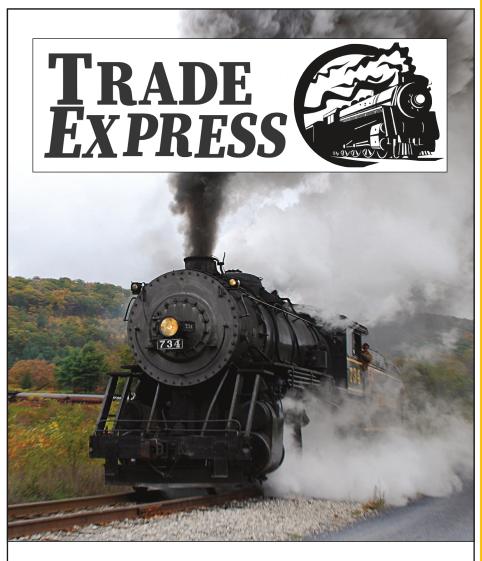




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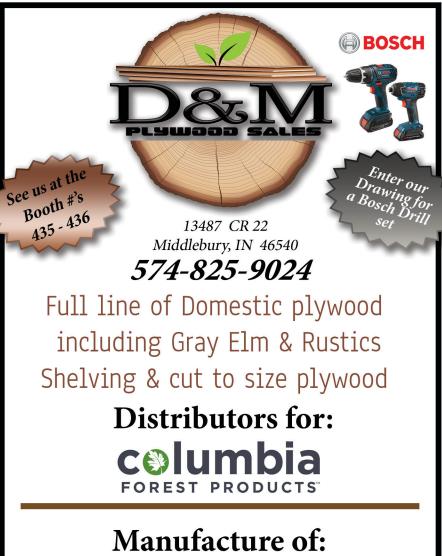
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A seven-member board of Anabaptist businessmen and an executive director lead the Symbiz Network organization. The board consists of experienced businessmen who are farmers, marketing company owners, nonprofit leaders, house builders, and transporters who have each personally experienced the amazing blessings of a business peer group.

To make sure the meetings create worth for members, Symbiz Network provides meeting templates, facilitator coaching, and personal goal worksheets. Groups consist of book learning, goal setting, and accountability.

Book learning. Groups read one business book a month and then discuss it at their monthly meetings. "A lot of business books are secular, but they have good things we can apply. The network groups are a way of reading secular books in a safe environment," explains Dale Savage of Symbiz. "It keeps Anabaptists from having a secular mindset by discussing in groups what applies and what doesn't." Books are available for members at a 25% discount from Boon Books of Goshen, Indiana.

Goal setting. Goals can be as small as getting up as soon as your alarm goes off or spending more time with your family or losing a certain amount of weight. When you are disciplined in small goals, you will find you are more disciplined in other areas including business.

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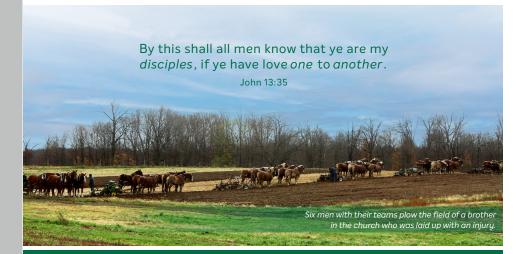
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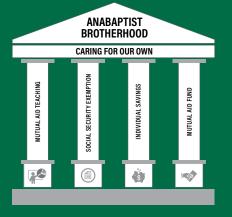
"My Kingdom is not of this world..."

Matthew 25:40

"And the King shall answer and say unto them, Verily I say unto you, Inasmuch as ye have done it unto one of the least of these my brethren, ye have done it unto me."

Romans 12:13

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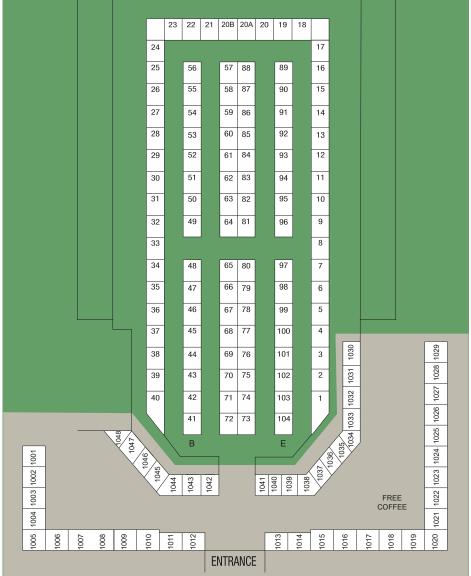
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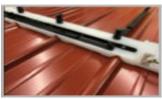
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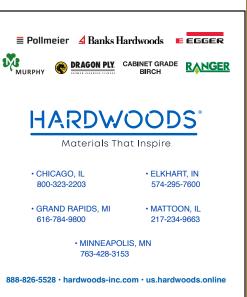


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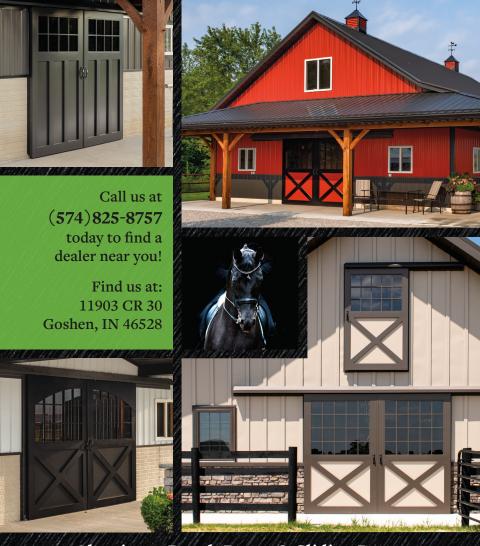
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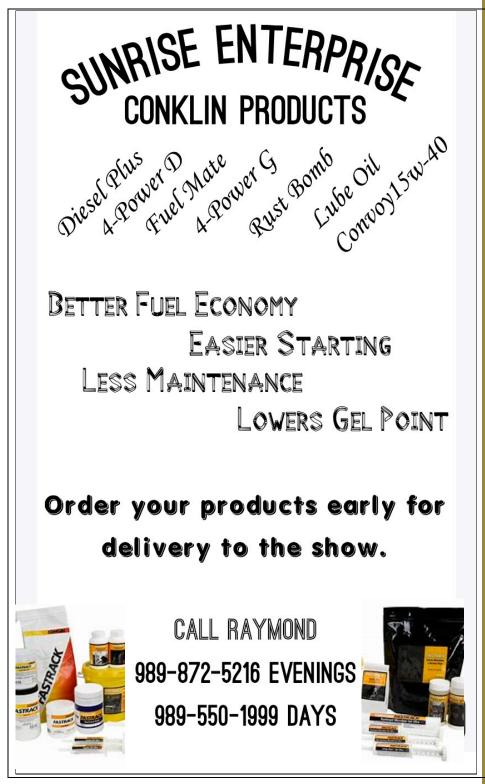
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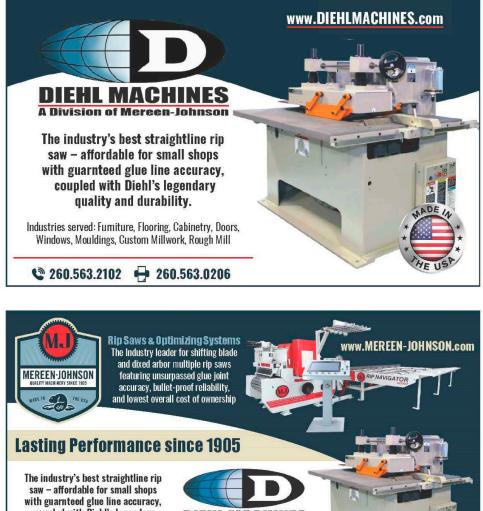






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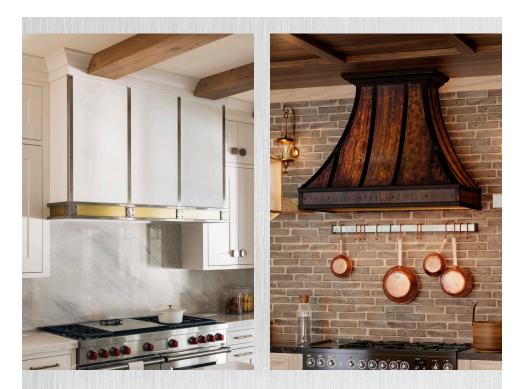


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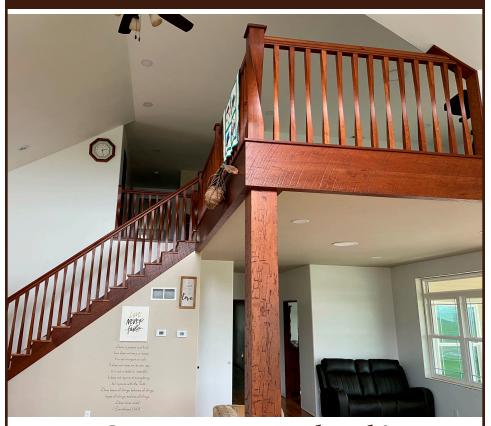
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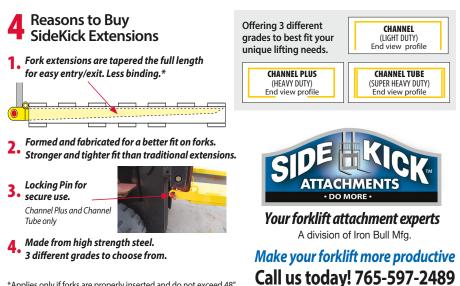
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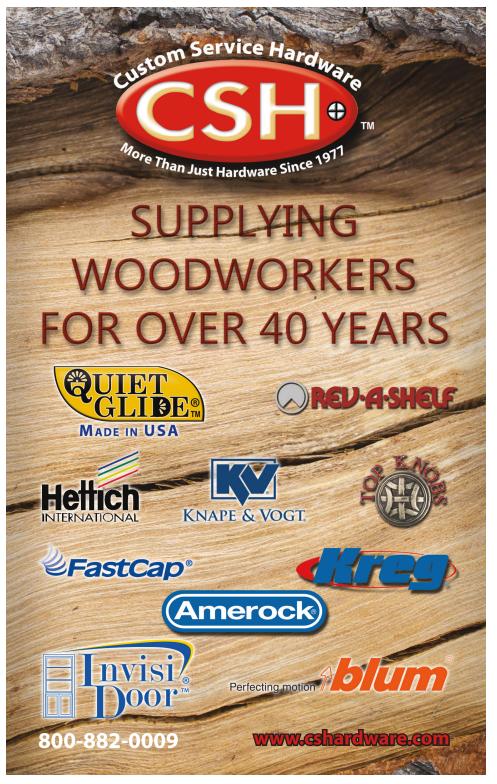


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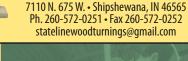
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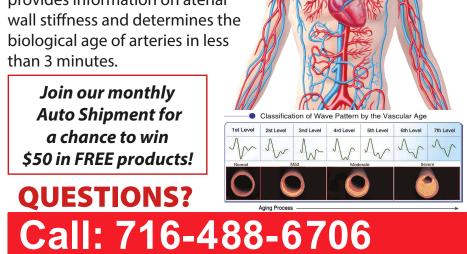


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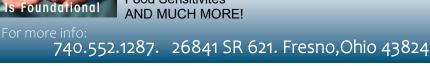
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Booths 39 - 40

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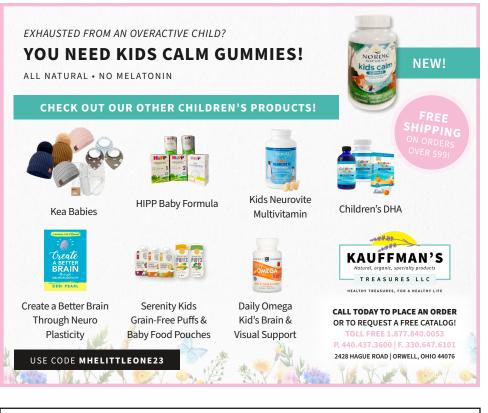
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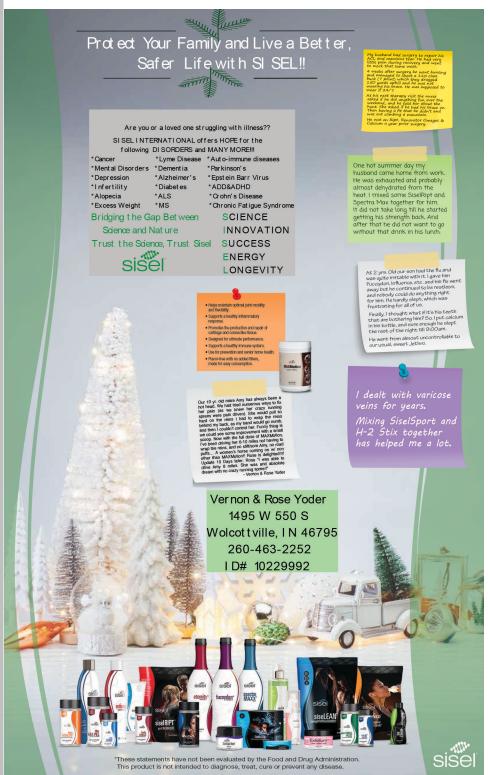


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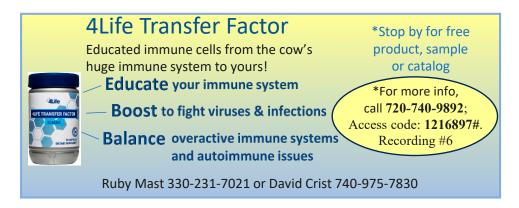
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Booths 57 - 58 | Booths 87 - 88 | Booth 1010





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