

SEMINAR SCHEDULE

TOOL EXPO

THURSDAY, JANUARY 23, 2025

- 11:30 - 12:45 Dave Kauffman - *How to understand yourself and others better*
1:00 - 1:45 Indian Trail Tax Prep with Dennis Hershberger - *Financial Statements Mini-Workshop*
2:00 - 2:45 Gehman Accounting with Ken Nisly - *Overhead & Payroll*
3:00 - 3:45 Tyler & Associates with Don Tyler
- *Solutions to Common Challenges and How to Get Started*
4:00 - 4:45 Sycamore Systems with Leon Yoder - *Productive Leadership*

FRIDAY, JANUARY 24, 2025

- 3:30 - 10:45 Dave Kauffman - *12 Essential Ways to Grow Your Business*
11:00 - 11:45 Fraud Aware with Darryl Weaver - *Scams, Scams & More Scams*
12:00 - 12:45 Sycamore Systems with Leon Yoder - *6 Types of Working Genius*
1:00 - 1:45 Tyler & Associates with Don Tyler
- *How to Handle Common Objections in the Sale Process*
2:00 - 2:45 Gehman Accounting with John Zook - *Cashflow & Inventory*
3:00 - 3:45 Anabaptist Financial with Richie Lauer - *Setting Your House in Order*
4:00 - 4:45 Koble Systems

SATURDAY, JANUARY 25, 2025

- 3:00 - 9:45 Dave Kauffman - *Leadership: How to increase your influence as a leader*
10:00 - 10:45 Indian Trail Tax Prep with Dennis Hershberger - *Financials with a Vision*
11:00 - 11:45 Sycamore Systems with Leon Yoder - *Productive Leadership*

HEALTH & WELLNESS EXPO

THURSDAY, JANUARY 23, 2025

- 11:30 - 12:45 His Saving Grains with Chris Bihn
- *Health concerns when our body is not properly nourished*
1:00 - 1:45 Precious Tots Diapers with Lynda Miller
2:00 - 2:45 Valley View Health Clinic - *Auto Immune*
3:00 - 3:45 Vollara with Elsie Hochstetler - *Mold, Water, Laundry & Products*
4:00 - 4:45 NucleoGenex with Laura Oblon - *Gut health, DNA testing & "RED" Coffee*
5:00 - 5:45 Better World Botanicals with Israel Combs - *Why is the thyroid important?*

FRIDAY, JANUARY 24, 2025

- 3:30 - 10:45 Northern Nutrition with Jerry Christner, ND - *Build your own First Aid/Health Survival Kit*
11:00 - 11:45 Juice Plus with Dr. Mitra Ray (video), Orchestrated by: Velda, Mary Lou & Elнора
Fuel Your Day Right & Feel the Difference
12:00 - 12:45 Immunity Therapy Center with Dr. Carlos Bautista - *Alternative Medicine Treatments*
1:00 - 1:45 Vista Life with Dr. Lebron & Corrinna Long
- *Find out how to help prevent open heart surgeries & heart attack*
2:00 - 2:45 Better World Botanicals with Israel Combs - *Parasites and their Dangers*
3:00 - 4:45 The Wellness Way with Andrew Coblenz, Health Restoration Coach - *Hope for Hormones!*
How to understand & properly test them

SATURDAY, JANUARY 25, 2025

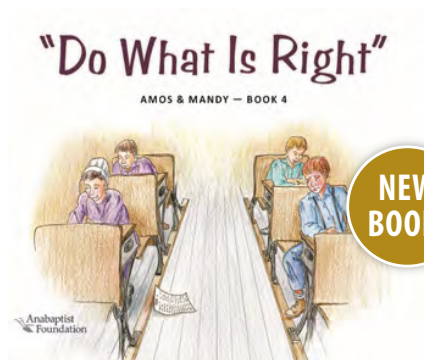
- 3:00 - 9:45 Northern Nutrition with Mark Byler, ND - *A "Round Up" of Health Hazards caused by weed
killers in our foods*
10:00 - 10:45 Versiti Blood Center of Indiana - *The Current State of Blood Supply*
11:00 - 11:45 Vista Life with Dr. Lebron & Corrinna Long
- *Find out what happens to a pill before you get it*

Setting Your House In Order

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For families that ought to be preparing for the end and for worried children who are sure their *parents aren't preparing*.

This topic is presented by **Richie Lauer** from Hillsville, Virginia. Richie serves as Anabaptist Foundation's Charitable Gift Fund manager. If you are a reader of Plain Communities Business Exchange, you probably have seen his Mountain Meditations column which he writes on a monthly basis.



Stop by the AF booth to pick up your free copy of the new Amos and Mandy book, *Do What Is Right*.



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DAVE KAUFFMAN

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As a Master Trainer (1 of only 10 in the world) of the DISC model of human behavior, Dave Kauffman has helped thousands of business leaders around the world discover freedom in leadership and relationships through his engaging, entertaining, and inspiring keynotes and training workshops.

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Join Dave's Keynotes At The Midwest Tool Expo

Jan. 23 (11:30 AM) - DISC: How to understand yourself and others better

Jan. 24 (9:30 AM) - 12 Essential Ways to Grow Your Business

Jan. 25 (9:00 AM) - Leadership: How to increase your influence as a leader

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DON TYLER



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Don's Presentations at The Midwest Tool Expo

Jan. 23 (3:00 PM) *Succession Planning: Solutions to Common Challenges and How to Get Started:*

It's never too early to start developing the next generation of leaders and managers for the family business. Strategic transition planning can prevent common challenges and build teamwork among family members.

Jan. 24 (1:00 PM) *Sales Challenges: How to Handle Common Objections in the Sales Process:*

Buyers of our products and services will commonly throw out objections during the sales process. “The price is too high...” “It sounds good, but now isn't a good time for me to spend that kind of money...” “I can get it cheaper from XYZ...” “I know it's a good deal, but I've been buying it from my wife's cousin for 15 years...” We will discuss how objections fall into three basic categories, and how each requires a different approach.

Don Tyler grew up on a family farm, managed businesses for 16 years, and since then has been a management and executive coach for nearly 30 years working with hundreds of family businesses across the country. This experience, as well as being a certified biblical counselor, allows him to bring his unique perspectives and solutions to those he serves.

Scammers and Their Tricks

FREE SEMINAR! "Scams, Scams and More Scams"

FRIDAY, JANUARY 24TH - 11:00 AM

Learn how Fraudsters use fear, emotional manipulation and urgency to trick you! Scams are costing our plain communities many thousands of dollars!

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to pick up your **FREE BOOKS!**

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Seminar Presentations

Ways to Survive an Economic Downturn

Learn why managing key financial basics is essential to riding through economic turbulence.

Part 1 - Overhead & Payroll

by Ken Nisly

on Thursday, Jan. 23 at 2 pm



Part 2 - Cashflow & Inventory

by John Zook

on Friday, Jan. 24 at 2 pm



Stop by booths 537-538. We would love to chat!

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JAN 23RD, 4:00-4:45 PM

"PRODUCTIVE LEADERSHIP"

Getting better results with less effort.

JAN 24TH, 12:00-12:45 PM

"WORKING GENIUS"

Leveraging the strengths and identifying the gaps in your team.

JAN 25TH, 11:00-11:45 AM

"PRODUCTIVE LEADERSHIP"

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SYCAMORE
SYSTEMS, INC

Leon Yoder is an entrepreneur, writer and business consultant helping business leaders implement systems and develop their people.

Ph: (574) 400-5844 • disc@leonyoder.com



Leon Yoder

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Seminar Topics with

Friday, Jan. 24, 2025; 1:00 PM

How to avoid heart attacks and open heart surgery - find out the condition of your heart and arteries



Dr. Lebronn Long

Dr. Corrinna Long

Saturday, Jan. 25, 2025; 11:00 AM

Sneak Peak of a natural pill manufacturer facility - come and hear what happens before the pill gets to you

Questions? Call: 716-488-6706

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Health & Wellness Expo - 2025 Seminar

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Alternative Medicine Treatments

More than Alternative Medicine to Help You Fight Your Battle with Cancer and Other Diseases.

Dr. Bautista will present ITC - Immunity Therapy Center and the variety of natural, effective, alternative treatment options for cancer and other diseases. Every patient's health and disease are different. Multiple holistic treatment options and the ability to combine them in a customized treatment program gives to the patient the best chance of an enhanced quality of life, improved prognosis, and remission.

Dr. Bautista - Bio

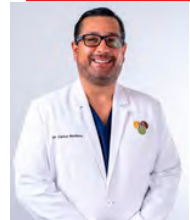
Dr. Bautista is a Board Certified Medical Doctor, he received his medical degree from Universidad Autónoma de Baja California, Mexico.

Dr. Bautista began his medical career in 1994, working in a hospital that offered alternative medicine treatments. A turning point in his life occurred when his father was diagnosed with cancer.

As Dr. Bautista watched his father suffer the effects of chemotherapy and radiation, he was driven to further study alternative cancer treatments, both for his father and for other cancer patients.

Dr. Bautista is a dedicated and passionate Doctor whose life's mission is to help patients. He has been working for more than 25 years with Alternative Medicine to treat cancer, autoimmune diseases, chronic degenerative diseases, infectious diseases and Lyme disease.

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For over 25 years Dr. Bautista has been treating patients from the Amish community with remarkable results.

THURSDAY

January 23

4:00 PM

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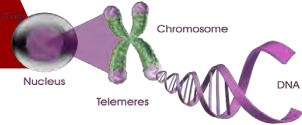
The importance of GUT HEALTH



NucleoGenex

Speaker: Laura Oblon
Owner of Nucleogenex

Why DNA testing
could save your life



PARASITES

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Hope FOR HORMONES

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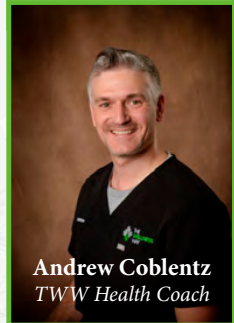
Friday

January 24, 2025

3:00 PM

*Hope for
Hormones*

How to Understand
& Properly Test Your
Hormones!



Andrew Coblentz
TWW Health Coach

NORTHERN NUTRITION

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“Build your own First Aid / Survival Kit”

Friday @ 9:30-10:45 - Jerry Christner, ND

“A ‘Round-Up’ of Health Hazards Caused
by Weed Killers in Our Food

Saturday @ 9:00-9:45 - Mark Byler, ND

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Why is the thyroid important?

Thursday, January 23, 2025 at 5:00 PM

In this short lecture we will explore what made such a massive attack on the organ that controls our energy, our temperature, and makes sure we get a good night's sleep. We will also explore what can be done to restore thyroid health and what the eventual costs will be if we don't.

Parasites

Friday, January 24, 2025 at 2:00 PM

We will be teaching a class about parasites. We will discuss the real dangers that exist and we'll explain some of the hype. We'll talk about the history of parasites and some of the ways they were discovered. Most parasites are microscopic which means you can't see them with the naked eye. This makes discovering them that much more difficult and interesting.

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Speaker – Israel Combs

Israel has been in the natural health industry for nearly 30 years, he has been in the medical and natural side of health and prefers the natural way because of the high level of satisfied customers.

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Chris Bihn from His Saving Grains will be presenting on the new technology of whole cell crushed grains and how it benefits our health by retaining the natural nutrition instead of adding man-made nutrition while eliminating

the need for any chemicals during the crushing process to extend the shelf life. The technology does not kill or evaporate the natural nutrition either. This will alleviate inflammation due to chemicals in your food source. Gluten issues, diabetes, leaky gut and many other health issues can now be looked at in a new light for preventative measures. This reactivates the God-created technology of dietary fiber and complex carbohydrates being invaluable to your health. We focus on chemical free and nutrient dense grains and foods as we retain 100% of the nutrition a farmer puts in the grain. Chris will present information on creation and how our bodies are designed to handle nutrition and how synthetics can cause inflammation and other health concerns when the body is not properly nourished.


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January 23, 2025 • 3:00 PM - 3:45 PM

For the seminar on Thursday, I will be tlking about clean air and water, also on nutrition of the whole food supplements!

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A Long Life is not Enjoyable if we are Sick, Tired, and Unhealthy.

Come join us to learn the secret to an enjoyable and fulfilling journey.

Dr. Ray is a woman on a mission & fiercely committed to be a trusted guide for those who love life, those who want to be healthy, fit, and gorgeous with practical and doable solutions that are easy on your wallet in these changing and busy times.

With over 30 years of experience she's helped people have remarkable success in looking and feeling better.

Dr. Ray achieved and received her bachelor of science at Cornell University and PhD from Stanford medical school, she's the recipient of many grants and investors award from the federation of American societies and experimental biology.

Many have enjoyed her award winning books, audios, and lectures on health, beauty, brain function, and longevity. Commitment is to revolutionize wellness through her innovative neural emotional technology and plant based nutrition. Her latest book "do you have the guts to be beautiful" was featured in women's health and is available to anyone on Amazon.

It is Dr. Rays commitment to empower you with health information that can really make a difference in your life.



Valley View
HEALTH
- CLINIC -

(David Keim)

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GI Map Test - Gut Health

Dutch Test - Hormones

Lymes Test - Auto Immune